On behalf of Haworth and our dealer network, thank you for this opportunity to showcase our ideas, services, and Supply Arrangement products as PWGSC prepares to implement WP 2.0 across Canada.

Using our products, services, and knowledge, Haworth’s mission is to provide each of our customers a tailored interior that enhances their business, stirs their spirit, and sustains the planet.

We look forward to establishing a meaningful dialogue with your team in support of your project objective: to improve workplace productivity for your employees, achieving the optimal workplace balance.
ABOUT HAWORTH

G.W. Haworth established our company more than 65 years ago in Holland, Michigan, and over time, Haworth has evolved to become a global leader in the contract furnishings industry. Today, Haworth is still headquartered in Holland, with manufacturing plants in eight countries. Haworth remains privately held with strong ties to its founding family. Our company prides itself on offering a personal touch, on a global platform, via a network of 600 dealers throughout 170 countries.

We remain guided by the people and values that have established Haworth as one of the top office interior manufacturers in the industry. This commitment translates to a level of dedication and accountability that sets a global benchmark in the industry.

No company is more suited than Haworth to adapt to and solve for changing office needs. As progressing technologies change the landscape of how, where, and when power and data is harnessed and delivered, they also impact the ways and locations in which people perform their work. Through relentless research and ideation, and innovative design and engineering, Haworth is a leader in the development and production of office furniture and Organic Workspaces® - including raised access flooring, moveable walls, systems furniture, seating, storage, wood caseworks and technology solutions. Haworth is also a leader in sustainable workplace environments, meaning the products we place in your setting can lead to savings through reuse, recycling, and reduced energy consumption.

Put simply, we’re experts in helping organizations perform at their very best.
9 WAYS WE’RE UNIQUE

Just like many of our clients, we work hard to make a difference in our industry, in our communities and in our customers’ day-to-day lives. We’ve identified nine ways that we stand apart in the world of office interior manufacturers.

1. OUR NAME IS A FAMILY, AND SO ARE WE.

Three generations of the Haworth family have led our company, starting with G.W., the founder.

“We have always called employees ‘members’ and refer to ourselves as a global family.”
- Dick Haworth, Chairman Emeritus

2. PRIVATELY HELD, FINANCIALLY STRONG.

Our humble beginnings are very much a part of who we are: privately held, prepared for a dynamic future.

3. OUR VALUES MAY NOT BE UNIQUE, BUT THEY ARE UNIQUELY US.

What’s important to us as partners is that our values align with yours. We strive to live up to our values every day.

- We value our customers.
- We value members.
- We value integrity.
- We value continuous learning.
- We value results.
- We value our world.

4. OUR GLOBAL PERSPECTIVE INFORMS EVERYTHING WE DO.

International scientists and designers come together to share best practices and trends—representing more global locations than any other office interiors manufacturer.
Our environmental drivers are people, the planet, and the economy.

We hold ourselves accountable to seven sustainability objectives:
- Sustainable product and workspace design
- Energy management
- Green transportatio
- Zero waste and emissions
- Green building and sustainable site management
- Social responsibility
- Stakeholder engagement

Knowledge informs decisions.

Evidence-based workspace decisions can lead to more engaged employees and effective organizations. Our research and workspace knowledge align with product development and space utilization to help improve performance and maximize return on investment.

Design should be relevant and evolve.

Our global perspective and workspace knowledge help inform our design point of view and this is what we call Organic Workspace®. Our approach is dynamic—to evolve and grow as we continue to learn.

Product is designed to integrate.

Our products relate at different levels to offer design freedom, integration and future assurance—we will continue to design products that adapt to change.

Our approach delivers value.

Integration of people, facility and organizational performance helps improve business success.

We impact people.
We impact culture.
We impact brand.
We impact buildings.
We impact interiors.
We impact workspaces.
We impact results.
Integrated Palette offers products that respond to changing business needs, saving time and money while providing ease and flexibility during churn and shifting work styles.

There’s no set prescription. Just a simple, complete kit of parts to meet your unique needs and support various work styles whether Fixed, Flex or Free, applications. The range of application will expand as new products enter the palette, ensuring that Haworth products will serve your evolving needs.
Supply Arrangement *Kit of Parts*
Category 1
Interconnecting Panels and Freestanding Systems
Compose your interiors with an architectural perspective.

The Compose system brings a sense of design integrity to the open plan, adding refinement and clear attention to details. Combining a user focus with tremendous freedom of design, Compose creates flexible work environments perfectly suited to individual tasks. Designed by Studio & Partners in Milan, Italy and Haworth Design Studio, the Compose open plan system provides more design freedom for interiors. With a range of tile options, innovative support solutions, and a clean, cohesive aesthetic, Compose naturally allows greater expression within the workplace. So, you can Compose precisely the environment you envision.
Designed around human dimensions. Panel heights and glass stack frames are deliberately scaled to provide seated and standing privacy, while supporting sightlines and daylight. The result is a new level of sensitivity to end-user satisfaction.

Provide sightlines and views, even while seated. A 16" glass stack can be mounted on a 34" panel, allowing seated daylight and views as well as a sense of privacy.

Thoughtfully scaled panel heights. Designed around human dimensions, Compose can be configured to a 50" height and provide natural standing views as well as seated privacy.

From wood and glass to fabrics and laminates, material choices can be customized for individual users and various levels within the organization. Interchangeable tiles allow quick-and-easy change outs without disruption.

Standard tackable tiles help users keep work in sight.

Users can customize spaces with ease, using options such as marker board tiles.

Depending on panel heights, choose from standard-mount, up-mount, or mid-mount overhead storage.
The Beside storage-based system intelligently maximizes space by supporting users on both sides and routing power to each workstation. What’s more, it eliminates the need for additional panels and worksurfaces. Slotted supports allow light to permeate as well as supporting precisely the Belong Accessories a user needs. Reside Desking blends cleanly for a polished finished space.
A Series™ Storage

With the highest level of design elements, functionality and price scalability, A Series broadens the breadth of application and design options and furthers the aesthetic flexibility to enhance the workplace.

Flexible Design

With countless options—the ability to mix painted steel, wood, and laminate materials, as well as a choice of numerous pull styles—A Series projects a consistent, coordinated, and customized look throughout a space and because the finish palette is part of Haworth’s Integrated Palette™, you can be assured A Series will blend with other Haworth products into the future.

Integration

A Series is adaptable to your budget, will complement a space, and can be incorporated into any environment to organize and manage the variety of ways people work. Use A Series with benching systems when storage needs are minimal and a lighter scale is desired. Add a residential aesthetic to a private office or use freestanding credenzas to divide space and groups.
Intuity

Integrated Kit of Parts – Benching Serious About Performance

We do business in a global marketplace. Workspace solutions should be as universal as an organization’s customers and workforce, designed to fit any facility around the world.

The latest product line addition to Haworth’s Integrated Palette™, Intuity is a simple solution to the complex challenge of supporting the always evolving needs of people, technology, and workstyles within a workplace.

++Designed to accommodate ever-changing workstyles
++Offers easy to specify kit of parts that can be integrated into a floor plate
++Designed to provide workspaces that support the dynamic workplace for the long haul – while giving users easy, intuitive access to everyday essentials
Tables

From Planes to Premise – A complete offering for all requirements

Beautifully simple and thoughtfully designed, Haworth tables will change the way you look at collaborative spaces. Its clean, linear design allows for more than 80,000 distinct combinations to suit your objectives and aesthetic. And with a multi-faceted family of tables, credenzas, and more, Haworth products provides unparalleled breadth and flexibility to create exactly the environment you need.
Category 2
Height Adjustable Tables
Planes®

Beautifully simple and thoughtfully designed, Planes will change the way you look at collaborative spaces. Its clean, linear design allows for more than 80,000 distinct combinations to suit your objectives and aesthetic. And with a multi-faceted family of tables, credenzas, and more, Planes provides unparalleled breadth and flexibility to create exactly the environment you need.

With a non-intrusive cross-bar, Planes Height-Adjustable Tables are easy on the eyes and the knees. Height ranges include sit-sit and sit-to-stand for best-in-class ergonomics in a variety of settings. What’s more, as part of our Organic Workspace solutions, Planes tables integrate easily with other Haworth products for a complete, cohesive environment.

From its human-scaled dimensions to the materials and finishes, Planes effortlessly brings greater continuity to any space. Created by Haworth Design Studio and Daniel Figueroa of Bad Munder, Germany, Planes answers a global appeal for crisp, clean design.
Category 3
Metal Files and Storage
X Series®

With an extensive statement of line, Haworth X Series steel casegoods offer highly durable and hugely flexible interior solutions. Supporting diverse needs, budgets and styles, X Series casegoods create complete office environments with desks, credenzas, returns, bridges and a comprehensive storage offering.

X Series casegoods easily integrate into any environment with an impressive selection of finishes, materials and pull options. With choices such as natural or double-cut veneers, laminates, translucent, and perforated metal, X Series brings options to the interiors.

From executive offices to private spaces to open plan environments, X Series casegoods easily support your needs.
With the highest level of design elements, functionality and price scalability, X Series and A Series™ broadens the breadth of application and design options and furthers the aesthetic flexibility needed to enhance the workplace.
Category 4
Wood Veneer-Freestanding
Masters Series®


Having choices is a wonderful thing; and Masters Series offers one of the largest selections of veneers and finishes in the industry, plus a wide variety of standard shapes and sizes. Beautiful, scalable, flexible—Masters Series reflects the individual and helps you design your own great space.
Category 5
Ancillary and Lighting
Beautifully Simple. Thoughtfully Designed.

Beautifully simple and thoughtfully designed, Haworth Ergonomic Accessories and Lighting will change the way you look at personal spaces. With a multi-faceted family of tools, Haworth provides unparalleled breadth and flexibility to create exactly the environment you need.
BRAZO®

BRAZO is precision machined and fully adjustable for light focus and dim control. This sleek, aluminum lamp has an arm that rotates 360 degrees and pivots upward 90 degrees. Ninety-eight percent recyclable with LED lights that are 85% more efficient than incandescent, BRAZO is the sustainable solution.
**BRAZO**
Design. Sustainability.
Precision machined. Fully adjustable. The BRAZO desk lamp’s calibrated light control and aluminum body add up to brilliantly functional design.

**LIM**
LIM is a multi-purpose, multi-task LED lighting family that offers design continuity and freedom. Its simple, elemental structure is versatile and can be used in many applications.

**Pixo**
The Pixo is a playful LED task light that’s perfect for any desk. At an accessible price point, it’s easy to incorporate a fun and sustainable light to your workstations.
At Haworth, we know there are a lot factors that go into choosing a long-term supplier for interior products: Price, speed, quality, design, knowledge, service and people all affect your decision when looking for the best partner for your projects.
We believe that great experiences are formed by great partnerships. Haworth’s partnering philosophy can be defined as the formation of a true team—an adaptive, cooperative approach to doing business. We carefully listen and always strive to understand our client’s issues and needs; we then develop solutions to meet them. We believe interaction at all levels of our mutual organizations serve as the key to the success of any project.

Through our thorough knowledge and our extensive product and service solutions, we hope that we have established Haworth as a true resource for your organization. Please don’t hesitate to contact us for specific information or even just to bounce ideas off of our industry experts. We welcome the opportunity to demonstrate exactly how our client partnerships are earned.