

Fern Sales Presentation

Content

- Value Proposition
- Statement of Line and Features
- Functions
- Colours and Materials
- Applications

Value Proposition

Why Fern?

Work Well

With Fern, more comfort means less distraction. As you move or change posture, Fern works with you, not against you, so you can stay focused on the tasks at hand. With no hard outer frame, Fern has a soft and pliable edge that won't jar you or limit your movement.

Sit Well

Fern accommodates the diverse working population with new levels of all-day comfort, regardless of size, posture, or work mode. Research-driven, Fern's ergonomic innovations provide total back support and respond to your every movement.

Feel Well

Fern provides a comfortable, engaging sitting experience that creates good feelings, keeping you balanced and centered in your chair. Its approachable design is less machine, more human, with mechanics discreetly integrated into the warm, residential aesthetic.

WAVE SUSPENSION™

Fern provides new levels of balance, flexibility, and performance. It's designed to support the person. Fern's Wave Suspension system is the heart of the chair and the key to its back comfort and flexibility. From the outside, the back looks simple. But inside is an intricate level of science, engineering, and innovation that enables Fern to work with you, not against you.



WAVE SUSPENSION™

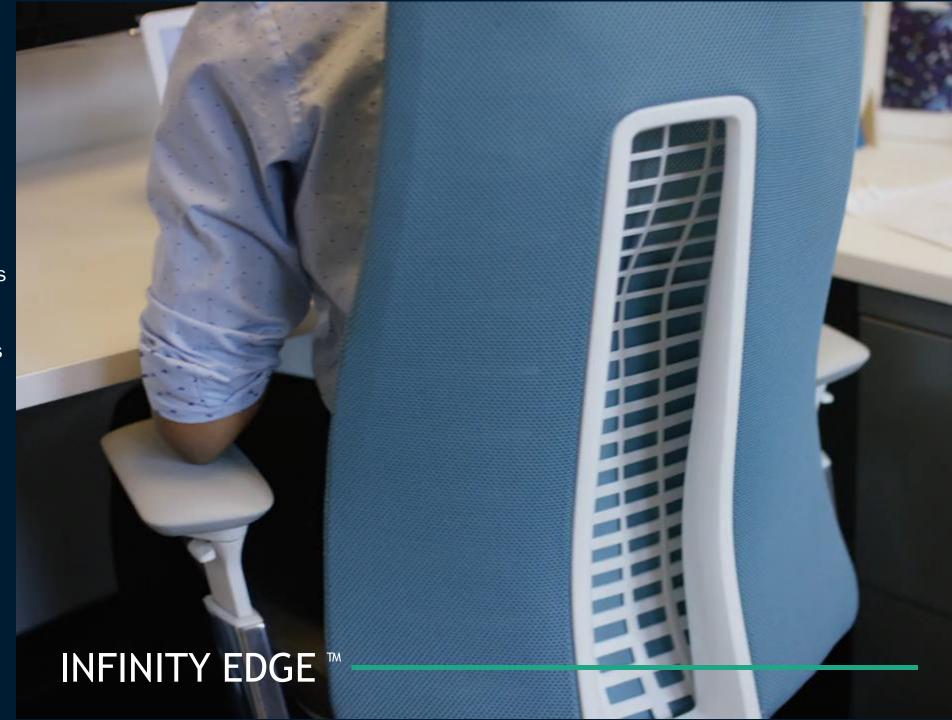
Inspired by the structure of a fern, the Stem™ is a centered spine that supports a series of Fronds that extend like leaves. Each Frond™ is calibrated to support a different area of the back from the thoracic (upper back) to the lumbar, to the pelvic areas. The Cradle™ overlays the Fronds and Stem, working in concert with them for effortless support.





Infinity Edge™

The Wave Suspension system is the key to the soft Infinity Edge™. Fern's Infinity Edge is soft and pliable for an edgeless comfort experience. Nothing interferes with movement to create discomfort and distraction.



Total Back Support

Based on research with physical therapists, this chair also offers thoracic back support (upper back), which goes further than most task chairs giving the user total back support.



Statement of Line and Features

Fern Statement of Line

Designed in clean, warm and residential aesthetic, Fern works in harmony across multiple work environments and applications.





Statement of Line

Back: Mesh

Arms:

Armless

Fixed (+)

Height adjustable (+)

4D (+)

Seat pan:

Fixed

Adjustable (+)

Casters:

Hard caster Hard two-tone caster Soft caster



Lumbar:

Without lumbar Height adjustable (+)

Mech:

Pneumatic height adjustable Tilt Tension Control Back stop (+) Forward tilt (+)

Base:

Plastic

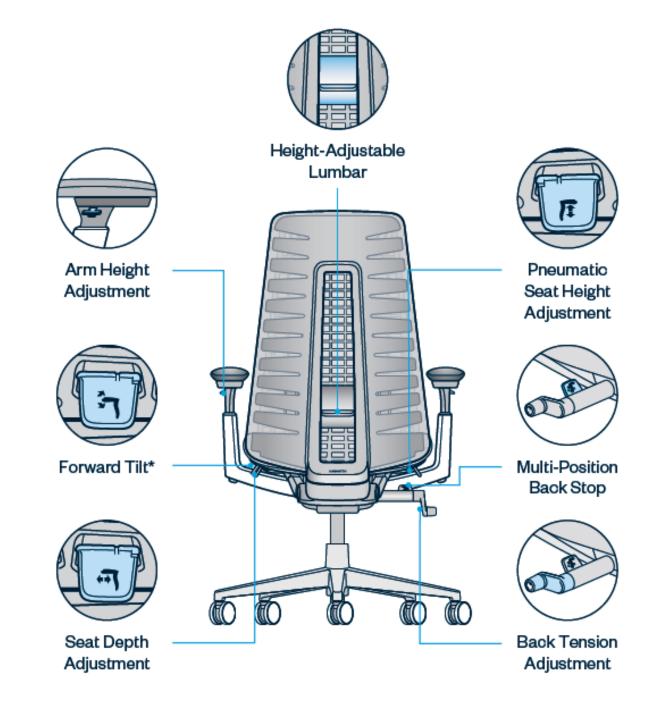
Aluminum (+)

Key Features

- Designed by Haworth Design Studio and ITO Design
- 3-point mechanism with back-stop in 5 positions
- Flexible and pliable backrest, providing total back support
- Optional forward tilt for varying sitting postures
- Lumbar support height adjustable (optional)

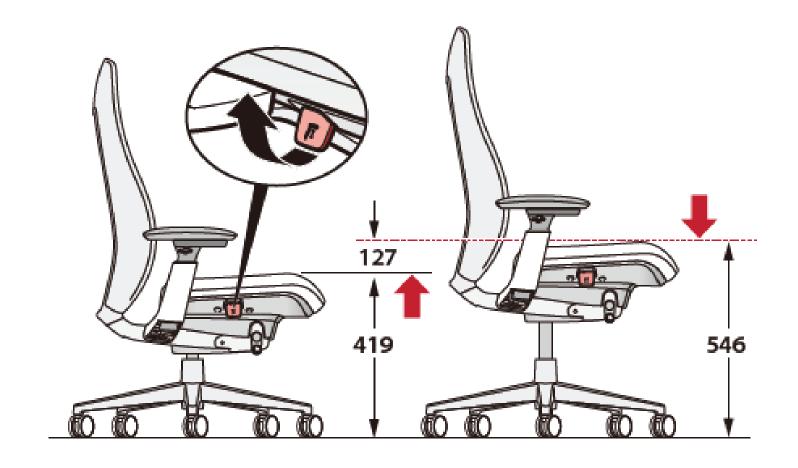
Functions

Function Overview



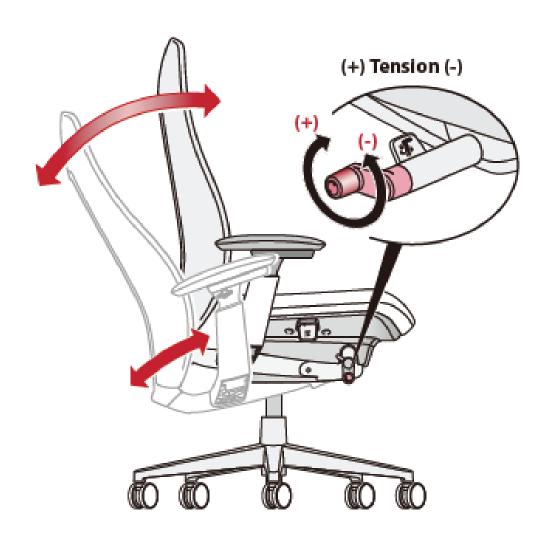
Seat height adjustment

- Pneumatic seat height adjustment.
- Seat height adjusts 127 mm from 419 mm to 546mm.



Back tension adjustment

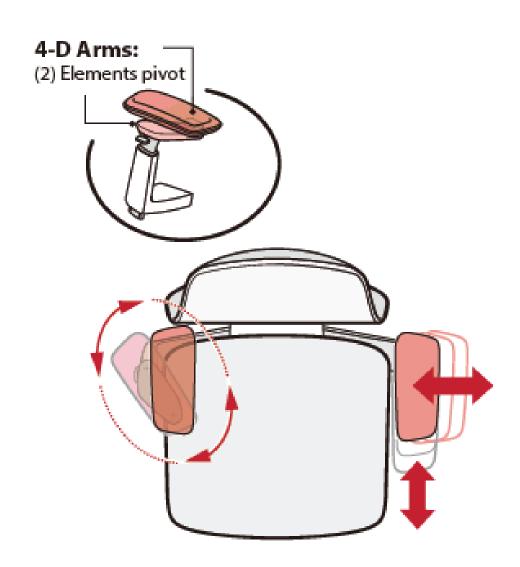
 Regulates the amount of resistance felt when leaning back in the chair and the effort required to recline the chair backwards.



4D Arm adjustment (optional)

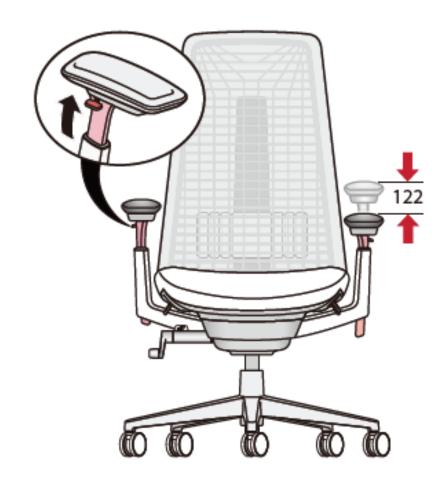
Optional 4D arm adjusts in 4 ways:

- Height adjustment 122mm
- Side-to-side arm cap adjustment range: 381mm [191mm each arm cap]
- Front-to back adjustment range: 89mm
- Pivoting 40° in and 40° out



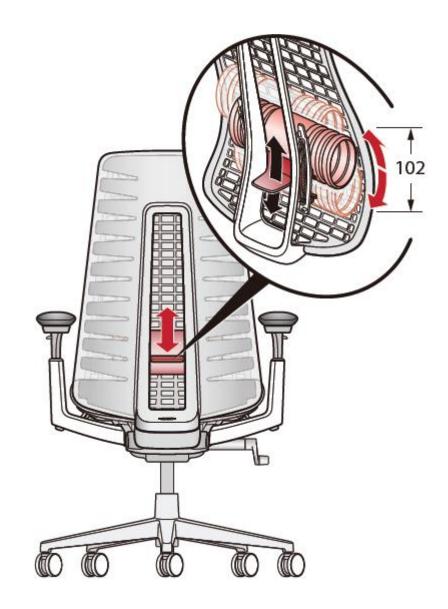
Height adjustable arm (optional)

 Optional height adjustable arms adjust 122 mm vertically.



Lumbar support (optional)

- Optional height adjustable lumbar.
- Range of 102 mm of height adjustment.



Forward tilt (optional)

 Optional forward tilt allows seat pan to move -5° downward from the initial position.



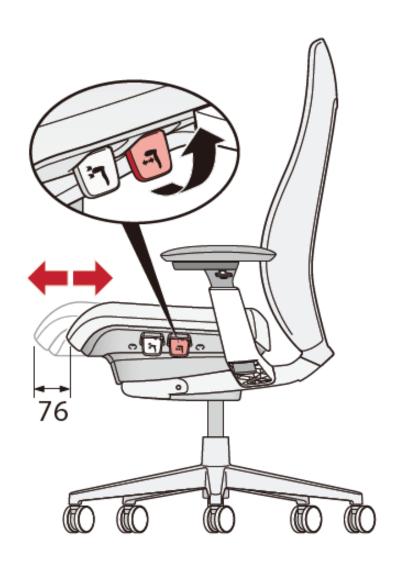
Back Stop

 Optional Back Stop stops in 5 positions - upright and every 7° of back angle.



Seat depth adjustment (optional)

• Optional seat depth has 76mm seat depth range. Fixed seat also available.



Colors and Materials

Colors & Materials Fern Mesh



Colors & Materials Finishes

Plastic Frame



Aluminum Base



Metallic Silver TROLE



Matte EU Black TRMTB



Polished Aluminum PM00P

Plastic Base



Black TROOF



Fog TR007

Colors & Materials Seat upholstery



Applications

HAWORTH

Collaborative conference spaces



Heavy task spaces



Hotel rooms and home offices



Touchdown spaces



Certificates

Certificates

- GreenGuard
- **Greenuard Gold**
- BIFMA Level
- BIFMA x5.1
- **AFRDI**
- **GECA**









Blue Tick **Product** Certification



Awards

- IDEA (Industrial Design Excellence Award), 2017
- Red Dot Award, 2017
- the United States
 Ergonomics Ergonomic
 Product Certification,
 2016







Thank you!